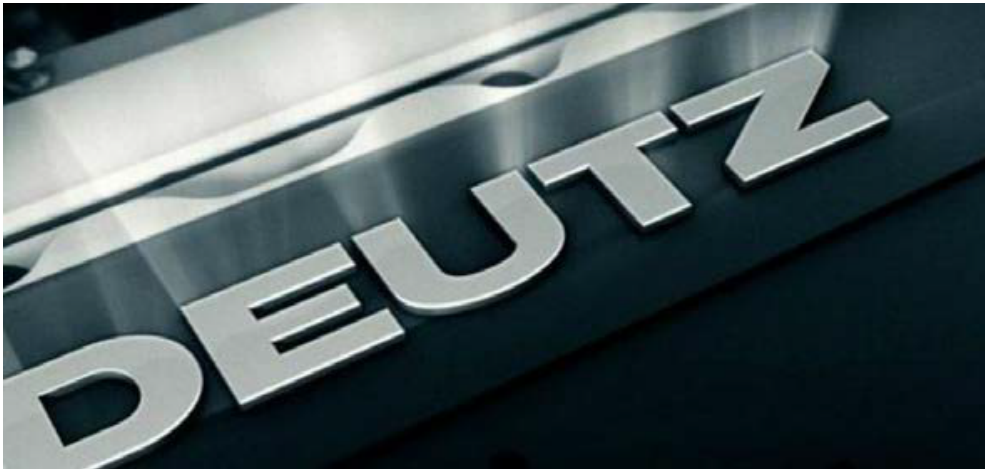


Client Success Story



Paymetric Secure Integrated Payments and Vantiv Payment Processing

Location: Norcross, GA
Industry: Manufacturing
Employees: 1,000



Paymetric, Vantiv together creating easier accounts receivables workflow and card acceptance structure while reducing costs and PCI scope

A leading provider of diesel and natural gas engines, DEUTZ Corporation supplies customized, cost effective power to a broad range of machine types and market segments. The organization was looking for a seamless, secure integrated payments solution to assist them with increasing credit card acceptance within their enterprise workflow.

Prior to implementing the integrated solution with Paymetric and Vantiv, DEUTZ had manual processes to accept credit cards which created too much friction in receiving credit card payments. To automate the load of processing the anticipated \$3 million in credit card transactions per year, DEUTZ needed a secure payment solution that would seamlessly integrate with its ERP system.

After attending a Paymetric prospective client event and evaluating its options, DEUTZ selected Paymetric as its partner to manage the secure integrated payment process. At the same event, Paymetric introduced DEUTZ to its integrated payment processing partner Vantiv, becoming part of the total seamless solution for frictionless, more secure payments. DEUTZ is utilizing Paymetric's core enterprise payments and security suite (XiPay & XiSecure), along with an additional security product (XiIntercept for SAP), which helps reduce PCI scope for their enterprise systems.

FUELING SECURE PAYMENTS WITH PAYMETRIC AND VANTIV

Now, DEUTZ manages its entire commercial and consumer sales processing with a Paymetric integrated solution and Vantiv provides payment processing capabilities at all locations. The Paymetric / Vantiv payment solution is currently being expanded across all DEUTZ divisions which provide sales, service, parts and application engineering for the Americas as well as production for key OEM partners and an engine remanufacturing facility. Phase two of the implementation will include expanding the solution to DEUTZ globally and integrating EMV for all store locations.

About Paymetric

Paymetric, Inc. is the standard in secure, integrated payments. Our innovative payment acceptance solutions expedite and secure the order-to-cash process, improve ePayment acceptance rates, and reduce the scope and financial burden of PCI compliance. Leading global brands rely on Paymetric for the only fully integrated, processor agnostic tokenization solution, supported by dedicated customer service. Paymetric is a nationally award-winning industry leader recognized for continual innovation, and world-class support since 1998. For more information, visit paymetric.com.

About DEUTZ

For more than 150 years, DEUTZ engines have supplied customized, cost effective power to a broad array of machine types and market segments. DEUTZ Corporation supports a product range of 30 to 700-hp diesel and natural gas engines. The organization serves as a sales, service, parts and application engineering center for the Americas and also operates a value-added production facility for some of its key OEM partners, as well as an engine remanufacturing facility.

Benefits

- Significant reduction in operational card acceptance costs (Paymetric & Vantiv)
- Easier accounts receivables collection workflow (Paymetric)
- Seamless and secure integrated payment solution (Paymetric)
- Reduced cost and scope of PCI audit (Paymetric & Vantiv)
- World-class payment processing (Vantiv)



A Vantiv Company

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