

# Paymetric – Growing Relationships That Open New Channels Of Opportunity



**Paymetric has invested in the right tools, training, support and resources to make our partnerships easy, productive and profitable.**

Designed to be mutually beneficial, Paymetric partnerships open new business opportunities otherwise untapped. More and more clients are accepting ePayments. With Paymetric, you can offer these clients award-winning ePayment processing that provides true enterprise integration and exceptional value. You can help clients drive down payment acceptance costs, increase business efficiencies and enhance ERP security. Partnering with Paymetric allows you to sell, market, develop, implement, deliver and support state-of-the-art ePayment processing.

Paymetric is committed to building long-lasting relationships with industry leaders, partnerships that will deliver the best value possible. It's a commitment born from a promise to deliver a true end-to-end, secure ePayment processing solution.

## ACCELERATED PARTNER BENEFITS

### **Expanded Opportunities**

Extended market reach through Paymetric's leadership position in enterprise and commercial market segments

### **Rewards & Co-Op**

Progressive financial rewards including performance rewards and co-op funds

### **Leading SaaS Solution**

Access to the industry's best SaaS solution for secure ePayment processing and integration

### **Custom Programs**

Programs tailored to partners' unique business models

**paymetric**

ONE COMPANY. ONE SOLUTION.

# APP Accelerated Partner Program

An alliance with Paymetric drives untapped recurring revenues from a thriving, billion-dollar ePayments market, while summarily solving customers' most critical issues related to ePayment processing.

## There are several ways to participate in and benefit from the Accelerated Partner Program.

Referral Partners	Paymetric offers financial incentives to Referral Partners who recommend opportunities that result in revenue-generating business.
Technology And Independent Software Vendors (ISVs)	Paymetric provides a comprehensive array of marketing and sales tools to developers who create solutions that work with Paymetric technologies.
Solution Providers	Paymetric's education programs help position Solution Providers as the "experts" on true end-to-end ERP solutions that include integrated ePayment processing.
Distributors	Paymetric presents substantial revenue opportunities for Distributors targeting established channels of resellers.

## Partner Tools and Resources for Accelerating Profits

Comprehensive suite of marketing tools, resources and communication vehicles to drive expansion into new market segments



### Operational Support and Alignment

- Partner Support Center (PSC) dedicated exclusively to partners
- Streamlined access to Paymetric resources and support
- Full-service pre-sales and holistic technical assistance



### Advanced Technical Training

- Introductory training and advanced education
- Certification programs
- Online tutorials



### Financial Rewards

- Unyielding commitment to ensuring the greatest possible return on investment
- Rich compensation programs
- Deal registration incentives

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## ABOUT PAYMETRIC

Paymetric provides integrated and secure ePayment processing for ERPs, most notably SAP.

[www.paymetric.com](http://www.paymetric.com)

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